

PARTNERING FOR SUCCESS

BUILD RELATIONSHIPS
THAT UNLOCK
PERFORMANCE AND
SUPPORT MUTUAL
SUCCESS



Working in partnership with others is a unique talent and skill with unprecedented value. At work, we are surrounded by opportunities to collaborate and realize more together than what is possible alone. But often, experience begs us to remember broken trust, failed projects, and strained relationships, so we do it ourselves. The cost? Countless unrealized benefits that come from tapping into collective wisdom.

This learning lab equips participants with the skills they need to partner successfully with others. It focuses on the type of partnerships managers and employees need to realize peak performance and the type of collaboration peers, stakeholders, and customers require for top results. By learning to shift and support these critical workplace relationships, participants achieve more and help their organizations succeed.

Sign up to tap into collective wisdom and deliver more.



THE EXPERIENCE

Strong relationships, whether manager-employee, peer to peer, or with other stakeholders or external customers, are an essential cornerstone to high performing organizations. Over 90 percent of employees state that trusting their manager is critical to workplace engagement, but managers and employees often struggle to establish and maintain relationships characterized by trust and mutual accountability. *Partnering for Success* helps participants address this challenge head-on and take concrete actions to build strong relationships. It is a highly interactive learning lab packed with real-world scenarios and application-ready tools. During the course, participants learn their role in building strong partnerships and practice strategies to improve relationships (and therefore results and performance) in the short and long-term.

Partnership: A relationship in which two individuals are mutually committed to each other's and the overall relationship's success. Barry Oshry

Over two days you will experience:

- **Intellectually rigorous content:** Learn from material that combines the latest research in multiple disciplines and challenges traditional ways of thinking about partnership.
- **Partnership simulation:** Engage in a live simulation to apply new skills, learn, reflect, and try again.
- **Self-reflection:** Self-reflect throughout the course to integrate the principles of psychology and neuroscience.
- **Practice, practice, practice:** Learn and practice five key strategies to build effective partnerships.
- **Assessments:** Take our proprietary Trust Reflector™ and learn style preferences to understand how to adapt your approach to build better relationships.

DAY 1 AGENDA

- The mindset of partnership
- Partnership simulation
- Practice 1: Discussions and practice exercises
- Preference assessment discussions
- Practice 2: Discussions and practice exercises

DAY 2 AGENDA

- Practice round 3: Discussions and practice exercises
- Trust Reflector™ discussions
- Practice 4: Discussions and practice exercises
- Practice 5: Discussions and practice exercises
- Building your action plan for successful partnering

LEARNING OUTCOMES

This learning lab gives you the ability to...

- Understand and adapt the mindset required for true collaboration
- Enact the five practices to building strong relationships
- Use your trust profile to build a plan to improve trust in relationships
- Understand what triggers defensive or collaborative stances
- Adapt your style and preferences to positively influence others
- Increase trust and repair relationships even when trust is broken



We designed this curriculum based on years of business expertise supporting successful relationships between leaders, managers, employees, and teams in diverse organizations and environments.

OUR DIFFERENTIATORS



Our curriculum is tailored and relevant.

We design this program to fit your organization's culture, goals, and strategy. We combine the latest in organization development research with practical, real-world application.



We leverage context, relationships, and results.

Working in partnership requires more than just relationship skills. We infuse our content with the constant need to adapt to context and monitor overall results.



We support participants in realizing deep change.

Building your capacity for new relationships is a deep and personal change journey. Our facilitators stretch and challenge participants with compassion to help them dive deeply into the mindset they need to succeed.



“This experience gave me a new perspective on my relationship with my manager and practical approaches I can use right away.”

LET'S GET DOWN TO BRASS TACKS.

Cost	Call for pricing
Duration	Two-day training; days can be consecutive or spread across 1-2 months
Average class size	12-24
Who should attend	Working professionals (all levels), customer liaisons, project managers, team leaders (both manager and employee versions of this course are available)
Location options	We often run this program on-site in our clients' facilities; we can also run an offsite version at our office



OUR CRED\$

500

participants
to date

4.8/5

program
effectiveness

“I’m leaving with a new way to look at my employees and with concrete ways I can build our relationship.”

**MEET AND BECOME
THE PARTNER THAT AWAITS.**
CONTACT US TODAY.



ChangeFusion helps organizations achieve change, define strategy, shift culture, and build the capacity of their leaders and people. We do it with hard-hitting business acumen, heart, soul, and style. Call 571.405.6798 today to learn more.

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